

# 简历

## 基本信息

- 姓名：武钢 出生年月：1988 年 02 月
- 手机号码：15801003886 邮箱：wuganglaw@163.com
- “9 年”工作经验（知名律所 3 年+知名投资机构 6 年），积累了一定的客户资源及专业的法律技能
- 熟练的中英文双语工作语言



## 主要业务领域

- 私募股权投资及风险投资、IPO 等资本市场业务、股权纠纷争议解决

## 主要资质

- 中国律师执业证及法律职业资格证书
- National Legal English Certificate
- 基金从业资格及证券从业资格

## 教育背景

- 2008.09—2012.06 吉林大学法学院 法学学士
- 2012.09—2015.06 吉林大学法学院 法学硕士

## 工作经历

- 2015.07-2016.06 金杜（深圳）律师事务所 律师
- 2016.09- 2018.03 嘉源律师事务所 主办律师
- 2018.06-今 深创投 华北总部法务总监

## 社会兼职

- 华南（香港）国际仲裁院&深圳国际仲裁院 仲裁秘书

## 主要项目经验

### ☑ 私募股权投资项目

- 基金募集

主要工作内容：相关基金架构的论证；基金合伙协议的起草、谈判及定稿；基金运作合规管理等。

代表性案例：北京红土优势基金、北京红土科技基金等

- 基金投资

主要工作内容：法律尽职调查；起草和定稿法律尽职调查报告；法律研究及法律分析；起草、谈判及定稿投资协议、股东协议等；

代表性案例：

人民币投资（中文）：哗啦啦、奇安信、软通动力、英科环保、柔宇科技、翼辉信息、亚信安全、中科闻歌、中交兴路、爱泊车、数码大方、航天云网、芯愿景等

美元投资（英文）：北森云、小度科技、鉴智机器人等

➤ 投后法律服务

（1）日常法律服务

主要工作内容：就深创投华北总部约 160 个被投项目，参与投后管理和法律服务，主要包括：相关法律文件的审核、修改、签署等。

（2）风险项目处置

主要工作内容：对风险项目进行评估，并提供法律技术解决方案；与公司领导层就项目风险、初步处置方案等进行汇报沟通，推进相关 IC 决策；与相关方就相关法律条款进行沟通/谈判，推进相关法律文件签署。

代表性案例：某餐饮 SaaS 企业重大风险处置项目、某 P2P 项目。

☑ **IPO 等资本市场项目**

主要工作内容：起草尽调报告、律师工作报告、法律意见书、反馈回复意见等；相关再融资涉及的投资协议、股东协议条款的沟通/谈判、定稿、签署；配合券商及律师推进目标公司 IPO 问题整改；与被投企业进行沟通/谈判，适时配合被投企业签署终止相关股东优先权的协议；修改和定稿相关股东调查表、股东承诺函等文件；配合提供相关资料；审核和定稿相关董事会及股东大会文件等

代表性案例：奇安信、软通动力、英科环保、亚信安全、北森云等项目 IPO；财达证券 IPO、招商公路（001965）重大资产重组、康尼机电（603111）年重大资产重组、智慧能源（600869）非公开发行股票、中国交建（601800）公开发行可转换公司债券等

☑ **争议解决项目**

主要工作内容：经办了约 30 个被投企业的诉讼案件，其中多数已获得胜诉判决/裁决，部分案件收回了投资本金及资金成本，主要工作内容具体如下：与外部律师商定诉讼方案、策略及思路；修改和定稿相关诉讼文书；参加庭审、就诉讼中相关和解或调解方案进行法律分析，并推进内外部沟通/谈判，定稿、签署相关法律文件；推进司法强制执行等。

代表性案例：锋电能源、天津怡浓、麒麟网、赛科世纪等。

**兴趣/爱好**

➤ 读书、滑雪、游泳、网球等

# Curriculum Vitae

## Basic Info

- Name: Robert Wu    Date of birth: 1988.02
- Phone:15801003886    Mail: [wuganglaw@163.com](mailto:wuganglaw@163.com)
- 9 years of Top legal practice experience (3 years of law firms +6 years of investment institution), from which I have accumulated some client resources and professional legal skills
- Proficient in English and mandarin



## Lines of Business

PE/VC, IPO & Capital market business, Litigation

## Key Qualifications

- The Lawyer Certificate of PRC and Legal Professional Qualification
- National Legal English Certificate
- Fund Qualification and Securities Qualification

## Educational Background

- |                   |                  |                 |
|-------------------|------------------|-----------------|
| ➤ 2008.09—2012.06 | Jilin University | Bachelor of Law |
| ➤ 2012.09—2015.06 | Jilin University | Master of Law   |

## Work Experience

- |                    |                       |               |
|--------------------|-----------------------|---------------|
| ➤ 2015.07-2016.06  | King & Wood Mallesons | Lawyer        |
| ➤ 2016.09- 2018.03 | Jiayuan Law Firm      | Senior Lawyer |
| ➤ 2018.06-Now      | SCGC                  | Director      |

## Social Part-time Work

- SCIAHK&SCIA    Secretary of the arbitral tribunal

## Major Project Experience

### Fund Raising

Main tasks: to demonstrate relevant fund structures; to draft negotiate and finalize the fund partnership agreements; the fund operation compliance management, etc.

Representative cases: Beijing Hongtu Advantage Fund\Beijing Hongtu Science and Technology Fund etc.

### ➤ Fund Investment

Main tasks: LDD; to draft and finalize LDD reports; legal research and legal analysis; to draft negotiate and finalize SPA\SHA, etc.

Representative cases:

CNY (Chinese): Hualala \ Qianxin \ Isoftstone \ Intco \ Royal \ Acoinfo \ Asiainfo \ Wengegroup \ Sinoiov \ Aipark \ CAXA \ Casicloud \ Cellixsoft

USD(English) : Beisen \ Xiaodu \ Phigent etc.

➤ **The legal services of post-investment**

Main tasks: daily legal services and the disposal of risky items

**IPO Cases**

Main tasks: to draft relevant LDD reports, lawyers' work reports, legal opinions, written feedbacks; to work on the communication negotiation finalization and signing of the terms of SPA\SHA involved in the relevant refinancing; to rectify defects in the target company's IPO processes cooperating with sponsor and lawyers; to sign the agreement to terminate the relevant shareholders' preference rights; to revise and finalize the relevant shareholder questionnaires\ shareholder commitment letters and other documents; to cooperate in providing relevant materials; to review and finalize the relevant board of directors and shareholders' meeting documents, etc.

Representative cases: Qianxin \ Isoftstone \ Intco \ Beisen; the IPO of Caida Securities\ the major asset restructuring of China Merchants Expressway Network & Technology Holdings (001965)\ the major asset restructuring of Nanjing Kangni Mechanical and Electrical (603111) \ the non-public offering of shares of Far East Smarter Energy (600869) \ the public offering of convertible corporate bonds of China Communications Construction Company Limited (601800)

**Litigation Cases**

Main tasks: to negotiate litigation plans, strategies with external lawyers; to revise and finalize relevant litigation documents; to conduct legal analysis on relevant settlement or mediation plans in litigation; to promote internal and external communication/negotiation and to sign relevant legal documents,etc.

Representative cases: Sharpower \ Yinong \ 70yx \ Saiker Century etc.

**Hobbies**

- Reading\Skiing\Swimming\Tennis